Multi-Act is an independent equity research and investment management/advisory firm with over 30 CAs/ CFAs working out of its two offices in Pune and Mumbai. Multi-Act has developed a proprietary Investment Framework – combining fundamental, technical, quantitative and behavioural analysis.

The research/analytics is driven towards internal consumption or client advisory requirements, and it could be on Indian as well globally listed companies. Selected candidates would get to work on all sectors.

**Research Associate- Client Advisory:**

The primary job responsibility of a research associate is to study and input the company’s fundamental data from the company’s annual report or other financial reports into MA developed spreadsheet formats.

This involves:

* Comprehensive input and analysis of 15 years of financial data or more, if available.
* Understanding the company’s fundamentals and the true economic profits rather than reported earnings which can be subsequently used for valuation with reasonable certainty/conviction.
* Focus on quality of earnings including accounting policy choices/changes and the impact of same on reported earnings.
* Analysis and absorption of research screen in terms of number classification, ratio analysis and quality grading etc.
* Be able to highlight glaring risks vis-à-vis Quality of Earnings and questionable Corporate Governance.
* Basic understanding of valuation methodology and business/industry analysis.

Some other key pointers encompassing the responsibility of research associate (Client Servicing) are:

* Analysis of Mutual Funds in the propriety framework.
* Analysis of fixed income instruments in the propriety framework.
* Support Analysts/Investment Advisors in Client Servicing responsibilities.

Skills:

* Must have:
* Accounting and Ratio Analysis; Familiarity with ARs;
* Comfortable working in Excel/Database environment.
* Good to have:
* An eye for detail; Liking for Numbers.
* Good Communication Skills (Verbal and Written) and Confidence for client interactions.
* Professional development in terms of investment related readings and thought processes of leading investors globally is encouraged.
* Sincerity and efficiency are required with demonstration of interest and willingness to learn.

Education/Qualification: **CA** / CFA (good to have)

Experience: 0-2 years

Contact: [careers@multi-act](https://multi-act.com/careers/)

Location: Mumbai/Pune

**Senior Research Associate- Client Advisory:**

The primary job responsibility of a Senior Research Associate (Client Advisory) apart from the usual responsibilities of a Research Associate is as follows:

* Mentoring other research associates in terms of their screen reviews, addressing their queries about our research process, guiding them in completing their tasks etc.
* Active ownership of some responsibilities pertaining to research process related tasks.
* Independent and detailed sector studies and analysis for both internal and external client purposes.
* Active participation in client servicing responsibilities including discussion on research deliverables, handing client queries thereon, coordinating with research team in such client activities etc.
* Supporting other senior client advisors in their client advisory activities.
* Periodic and ad-hoc mutual fund analytics, both for internal and external client purposes.
* Analysis of other capital market products as part of client servicing activities.
* Investment idea generation and communicating investment thesis on the same.
* Actively participate and take initiatives in technology enabled process improvements within the team, organization etc.
* Investing related blogs, write-ups, memos are also encouraged.

Skills:

* Must have:
* Comfortable working in Excel/Database/Platform environment.
* Good Communication Skills (Verbal and Written) and Confidence for both, client interactions as well as client/research deliverables.
* People management skill in terms of reviewers, mentors, guides etc.
* Good to have:
* Professional development in terms of investment related readings and thought processes of leading investors globally is encouraged.
* Technology adaptiveness.