

Pune, INVESTMENT INSIGHTS

ABOUT US

[SG Analytics](#) (SGA), a Global Insights and Analytics company, focuses ESG, Data Analytics, and Investment & Market research services. The company has [presence](#) in New York, San Francisco, Austin, Seattle, Toronto, London, Zurich, Pune, Bengaluru, and Hyderabad and growing consistently for the last few years.

SGA is a Great Place To Work (GPTW) certified company, and with its thriving work environment shaped by a growth mindset, abundant learning & collaboration opportunities, and a meritocracy-driven [culture](#), SG Analytics has also been awarded regional best employer in 2016, 2018 & 2020.

JOB DESCRIPTION

- Role: Lead Analyst
- Experience : 6 - 8 years
- Location : Pune

MUST HAVE SKILLS

- Financial Modelling

GOOD TO HAVE SKILLS

- Relative Valuation
- DCF (Discounted Cash Flow Valuation)
- Financial Statement Analysis
- Equity Research

JOB PROFILE

- Analyzing and spreading the historical financial statements in excel
- Working on Financial Models, DCF, LBO, and Football field analysis
- Deep understanding of creating project finance models and private equity models
- Identifying potential targets/buyers for M&A deals
- Participate in new client discussions, conduct workshops and demos
- Transition new engagements from client site to SGA
- Be responsible for quality check and client deliverable
- Managing a team of 7-10 analysts

REQUIREMENTS

- At least 6 years of experience in Private Equity/Investment Banking
- Analyzing of financial statements including Income Statement, Balance Sheet and Cash Flow Statements (Including Free cash flow, Funds from operations) for public and private companies
- Proficiency in financial modeling, including detailed 3 statement forecasting, multiple scenario analysis, discounted cash flow valuation, capital structure modeling, LBO and merger modeling
- Going through the supplementary schedules, notes and MD&A for the detailed breakups and normalizing the financial statements for exceptional items to arrive at the true profitability figures
- Analyze the operating metrics to project the major line items like Revenue, EBITDA etc.
- Preparing detailed capital structure and debt amortization schedules (tranche wise) including pro forma adjustments for the acquisitions
- Candidates should have strong understanding of various classes of debt (secured/unsecured/subordinated) and financing options used by the borrower for the deal

- Analyzing the pro forma metrics credit metrics like total leverage, interest coverage, fixed charge coverage etc.
- Strong understanding of financial projections based on management guidance, company budget, consensus estimates
 - ✓ This will include creating various scenarios like management case, sponsor case, upside and downside case etc.
- Strong understanding of calculating IRR, and various valuation technique like DCF, peer multiple and liquidation based recovery analysis for various debt pieces using recovery value for each asset type
- Meeting strict deadline and ability to work under pressure
- Provides inputs, involved in discussion and implementing new ideas to generate efficiency
- Prior experience of working and communicating with clients and various stakeholders
- Knowledge of databases such as Bloomberg, CapIQ, Pitchbook, Reuters, Factset, and Mergermarket
- Manage staffing and attrition for allocated teams

SOFT SKILLS

- Self-driven and Dynamic
- Able to think out-of-box and come up with innovate ideas
- Excellent written and oral communication skills in English
- Results oriented
- Problem solving skills

EDUCATION QUALIFICATION

- MBA Finance / CFA level 3