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# Acuity Knowledge Partners Job Description

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## About Acuity Knowledge Partners

Acuity Knowledge Partners, is a leading provider of bespoke research, analytics, staffing and technology solutions to the financial services sector.

Headquartered in London, Acuity Knowledge Partners has nearly two decades of transformation experience in servicing over 400 clients with a specialist workforce of over 5,500 analysts and delivery experts across its global delivery network.

We provide our clients with unique assistance not only to innovate, implement transformation programmes and increase operational efficiency, but also to manage costs and improve their top lines.

### **Our expertise includes the following:**

- Investment Banking: origination and trading support
- Investment Research support: covering all asset classes in terms of ideation, data science, and research support across the buy side and sell side
- Commercial Lending support: across origination, credit assessment, underwriting, and covenant and portfolio risk for all lending types
- Private Equity: Credit research, deal origination, due diligence, financial modelling, valuation and portfolio monitoring support
- Asset Management services support: across marketing, investment research, portfolio management/optimisation, risk and compliance
- Corporate and Consulting services: market and strategic research; survey work; treasury and counterparty risk support; and CEO office support, including M&A, FP&A and investor relations support
- Compliance support: AML analytics, KYC, counterparty credit risk modelling and servicing across banks, asset managers and corporates
- Data Science: web scraping, data structuring, analytics and visualisation. These services are supported by our proprietary suite of Business Excellence and Automation Tools (BEAT) that offer domain-specific contextual technology.

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Acuity Knowledge Partners is assisted by Equistone Partners Europe, a leading private equity organisation that backs specialist growth businesses and management teams.

For further details, please visit our website: [www.acuitykp.com](http://www.acuitykp.com)

## Opportunity

Acuity Knowledge Partners is currently looking for dedicated and motivated individuals who have strong leadership, organizational and teamwork skills for its Investment Banking & Private Equity and Consulting team based in Gurgaon.

## Responsibilities

- » Supporting our clients on multiple industries including IT/ BPO, Telecom, Consumer, Pharma, Infrastructure, Healthcare, Metal & Mining, Oil & Gas, Retail, among other industries and preparing pitch books, industry reports, company focused discussion documents, studying & analyzing different business & financial models in a particular industry
- » Provide high quality analysis on projects including critical industry or market analysis, company reports, ad-hoc requests, financial analysis, competitive benchmarking and opportunity assessments through in depth secondary research
- » Good understanding of financial analysis including operational (reserves and resources, production data, etc.)/ Financial benchmarking, trading/ transaction comparable, etc.
- » Contributes toward managing project timelines and quality of deliverables in a manner to ensure “high client satisfaction”
- » Demonstrate strength and flair in client/requester relationship building and management, information/knowledge needs assessment

## Required Background

- » Master’s degree/ MBA in Strategy, Finance, Operations or Economics
- » 0-2 years of experience in financial research, preferably across industries
- » Proficient at using MS PowerPoint; command over MS Excel to process varied data sets in spreadsheets (Pivots, charting etc.) is highly desirable
- » Strong problem solving abilities and analytical thinking skills and adept at synthesizing information to generate insights
- » Excellent written and verbal communication skills
- » Highly motivated, ambitious, flexible and willingness to work hard

## Work Location:

- » Gurgaon