

Job Title: Research Analyst - Institutional Equities

Location: Mumbai

Company: Choice Equity Broking Pvt. Ltd.

Department: Research

Reports to: Head of Research

Job Overview:

As **Research Analyst** at Choice Equity Broking Pvt Ltd, you will be responsible for providing expert analysis and insights on a specific sector within the equity market. Your role will involve researching and evaluating industry trends, company performance, and market dynamics to support investment decisions and recommendations. This position requires strong analytical skills, a deep understanding of the sector, and the ability to communicate findings effectively to both internal teams and clients.

Key Responsibilities:

- **Financial Modeling:**
 - Build and update financial models, including income statements, balance sheets, cash flow projections, and other financial metrics.
 - Utilize advanced Excel skills to analyze large datasets and create dynamic models.
- **Company Evaluation:**
 - Analyze financial statements, business models, and strategic initiatives of companies within the sector.
 - Assess company performance, including profitability, growth potential, and risk factors.
- **Sector Research and Analysis:**
 - Conduct thorough research and analysis on the assigned sector, including market trends, key players, and competitive dynamics.
 - Evaluate the impact of macroeconomic factors, regulatory changes, and technological advancements on sector performance.
- **Report Preparation:**
 - Produce comprehensive research reports and sector analyses, including investment recommendations and market outlooks.
 - Create and deliver presentations and summaries to internal stakeholders and clients.
- **Client Interaction:**
 - Strong client connect with existing India fund management firms.
 - Communicate research findings and investment recommendations to clients, including institutional investors and internal teams.
 - Address client inquiries and provide expert commentary on sector-related issues
- **Management Interaction:**
 - As part of research activities, interact with the management teams of companies being covered. This may include attending earnings calls, investor meetings, management interviews, or roadshows to gain insights into company strategy, financial performance, and future plans.

- **Compliance and Accuracy:**
 - Ensure that all research activities adhere to regulatory standards and internal compliance requirements.
 - Maintain a high level of accuracy and integrity in all research outputs and recommendations.
- **Investment Thesis and Collaboration:**
 - Work closely with other research analysts and departments, such as trading and sales, to integrate sector insights into broader investment strategies.
 - serves as a strategic blueprint for investors, guiding their decisions and actions by providing the rationale behind their investment choices.

Qualifications:

- Completing the CFA program demonstrates proficiency in financial analysis, portfolio management, ethics, and investment theory. It is often considered a gold standard in the investment profession.
- Bachelor's degree in Finance, Economics, Business Administration.
- 5-10 years of experience in sector analysis, equity research, or a related field within an equity broking firm.
- Experience working at reputable financial institutions, investment firms, consulting firms, or corporate finance teams
- Hands-on experience in presenting and discussing research findings with clients, managing client expectations, and incorporating client feedback into future report.
- Advanced Excel skills (including complex formulas, macros, pivot tables, etc.) for financial modeling, forecasting, and data analysis.
- Strong understanding of financial instruments (stocks, bonds, derivatives) and valuation techniques (Discounted Cash Flow, Comparable Company Analysis, Precedent Transactions).
- Ability to work independently and manage multiple priorities in a fast-paced environment.