

Job Description – Acuity Analytics

Acuity Analytics is the trading name of Acuity Knowledge Partners, a global leader in delivering bespoke research, data management, analytics and AI-enabled solutions to financial institutions and corporates. With more than 7,200 analysts, data specialists and technologists across 28 locations, the firm combines deep financial services expertise with strong engineering, digital and AI capability. Acuity supports over 800 organisations in enhancing efficiency, improving insight and unlocking human potential.

Acuity was established as a separate business from Moody's Corporation in 2019 following its acquisition by Equistone Partners Europe. In January 2023, funds advised by global private equity firm Permira acquired a majority stake, with Equistone remaining invested as a minority shareholder.

For more information, visit www.acuityanalytics.com

Basic Information			
Position Title	Analyst	Department	Private Markets/Asset Management/ Banking
Experience Level	Fresher	Location	Gurgaon/Bangalore/Pune

Job Purpose
<p>Acuity Analytics is currently looking for dedicated and motivated individuals who have strong leadership, organizational and teamwork skills for its Private Equity, Investment Banking & Lending Services teams in Gurgaon/Bangalore/Pune.</p> <p>Acuity Analytics is a leading provider of high-value research, analytics, and business intelligence to the financial services sector. We serve a wide array of clients ranging from asset & private wealth managers, investment banks, private equity & venture capital firms, brokerages & trading firms, consulting companies and more.</p>

Key Responsibilities
<ul style="list-style-type: none"> Supporting our clients on multiple industries including Technology, Media, Telecom, Consumer, Retail, Industrials, Infrastructure, Healthcare, Metal & Mining, Oil & Gas, among other industries and preparing pitch books, company profiles, strip profiles, trading comps, precedent transactions comps, industry study, company focused discussion documents, studying & analysing different business & financial models in a particular industry. Provide high quality analysis on projects including critical industry or market analysis, company reports, ad-hoc requests, financial analysis, competitive benchmarking and opportunity assessments through in-depth secondary research. Managing delivery & execution of projects including Memos, case studies, newsletters, broker/operational benchmarking, WACC analysis, potential buyer analysis, change of control analysis shareholder / ownership analysis, etc. Valuation analysis through income method and multiples driven technique (Relative Valuation analysis) Supporting our clients on financial modelling assignments and to develop results-driven strategies, including critical industry or market analyses, competitive benchmarking, and opportunity assessments through in depth primary and secondary research.

- Contribute towards managing project timelines and quality of deliverables in a manner to ensure “high client satisfaction”.
- Demonstrate strength and flair in client/requester relationship building and management, information/knowledge needs assessment.
- Analysis of financial statements including Income Statement, Balance Sheet and Cash Flow Statement of public and private companies for the credit appraisal process
- Going through the supplementary schedules, notes and MD&A for the detailed breakups and adjustments
- Normalizing the financial statements for exceptional and non-recurring items to arrive at the true profitability figures
- Calculating the Adjusted Net Worth, Recurring Cash Flows, Annual Debt Service, Contingent Liabilities, custom ratios and other financial metrics

Skills and key competencies

- Proficient at using MS PowerPoint; command over MS Excel to process varied data sets in spreadsheets (Pivots, charting etc.) is highly desirable.
- Strong problem-solving abilities and analytical thinking skills and adept at synthesizing information to generate insights.
- Excellent written and verbal communication skills
- Highly motivated, ambitious, flexible and willingness to work hard.
- Responsible for delivering 100% quality
- Meeting strict deadlines and ability to work under pressure
- Ability to work individually and in the team