

Relationship Manager

Job Description:

Principal responsibilities:

- Develop good understanding of mutual funds and financial markets
- Provide commentary on financial markets trends and their impact on investments in different asset classes (equity and fixed income)
- Develop and maintain relationship with retail clients that will generate future sales and repeat business
- Assist the team leader/reporting manager in executing sales plans and meet the set targets
- Assist the team leader/reporting manager in making presentations
- Refer client feedback & competition updates and provide quick feedback up the chain

Key Competencies:

- Relationship building skills
- Articulation and Presentation
- Good Knowledge of Microsoft Office
- Good understanding of Financial Markets
- High on Energy. Exhibits Passion
- Self-starter