DSP

#InvestForGood

Job Description: Product & Investment Solutions Associate

Position	Product & Investment Solutions Associate
Department	Product Management Group
Location	Mumbai (Dadar)
Experience	1–4 years
Budget	Open

Role Purpose

The Product & Investment Solutions Associate will support the Product Management Group in building, launching and communicating investment products. The role sits at the intersection of investments, product development and client solutions, and works closely with fund managers, product leaders, sales teams and distribution partners.

The person in this role will help turn investment ideas into clear products and stories that investors and distributors can understand and act on.

Key Responsibilities

Product communication and content

- Create presentations, product notes, investment notes, pitch decks and client communication for new and existing products.
- Work with fund managers on market outlooks, newsletters and thought leadership content.
- Simplify complex investment concepts into clear, easy-to-follow material for sales teams, distributors and investors.

Market and competitive research

- Track developments in financial markets, investor behaviour, technology and the competitive landscape.
- Research investor trends, market opportunities and global best practices to inform future product ideas.
- Suggest how existing products can evolve to meet changing investor needs.

Product development and launch

- Support the development and launch of new products across Equity, Fixed Income, Hybrid, ETFs, Alternatives and emerging themes.
- Coordinate with Investments, Sales, Marketing, Compliance, Legal and Operations to take products from idea to launch.
- Engage with distribution partners and advisors to understand client needs and identify solution opportunities.

Data and tools

- Use Bloomberg, Morningstar, MFIE, AI-based research tools and other platforms to build insights and support decision-making.
- Build analysis and outputs in Excel and PowerPoint.
- Explore how technology and digital experience can make investing simpler for investors.

Key Stakeholders

- **Internal:** Fund Managers, Product Leadership, Sales, Marketing, Compliance, Legal, Operations
- **External:** Distribution partners, advisors, data and research vendors

Candidate Profile

Must have

- 1–4 years of experience in Asset Management, Wealth Management, Research, Financial Services or a related field.
- Strong interest in investing, capital markets and wealth creation.

- Excellent written communication and presentation skills.
- Comfortable working with data and building insights in Excel and PowerPoint.
- Ability to explain complex financial concepts simply.
- Self-starter who takes ownership and works well across teams.
- Curious, willing to learn and open to challenging conventional thinking.

Good to have

- CFA, CA, MBA (Finance) or CFP, completed or in progress.
- Hands-on experience with Bloomberg, Morningstar, MFIE or similar market intelligence tools.
- Interest in AI, digital products, fintech and the future of investing.

What the Role Offers

- Direct exposure to experienced fund managers and investment professionals.
- Hands-on involvement in product launches and strategic business initiatives.
- Broad learning across investments, product management, marketing and client solutions.
- Visible impact from early on, in a team that values curiosity and continuous learning.