

# 'Reverse migration' due to Covid-19: the opportunity hidden in the crisis?

Webinar:



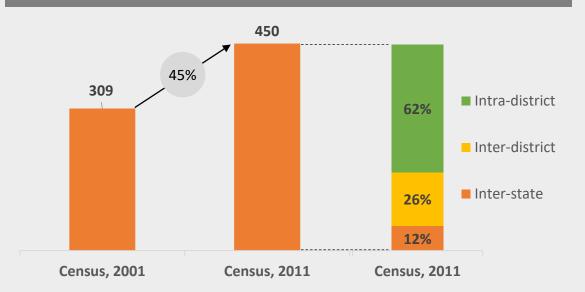
April, 2020



### India has a huge migrant population – both internal as well as external

Out of the ~140 million persons, who migrated in the last ten years, ~20 million migrated for work & business

# of internal migrants (in millions), as per Census data – 2001 and 2011

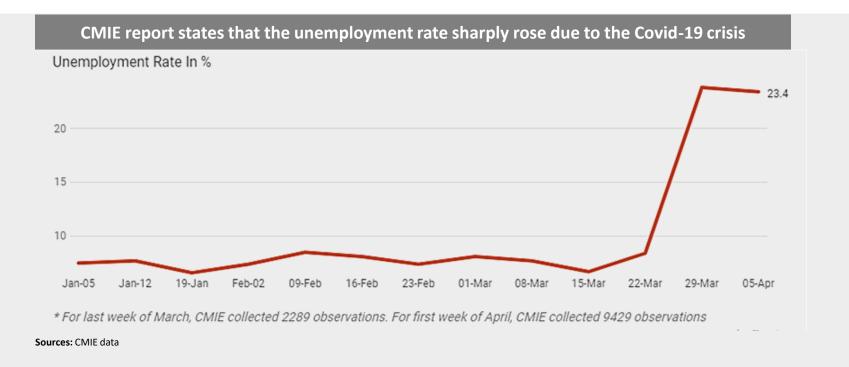


# of external migrants (in millions), destination country-wise

Rank	Country	No of Indians (in million)	% of total Indian diaspora
1	UAE	3.5	22.4
2	US	2.0	12.8
3	Saudi Arabia	1.9	12.1
4	Kuwait	1.0	6.4
5	Oman	0.7	4.5 Total
6	UK	0.7	4.5 15.6 million
7	Qatar	0.6	3.8



# Migrant population was worst hit due to the Covid-19 crisis, resulting in reverse migration



Sharp rise in unemployment rate caused **reverse migration**, because:

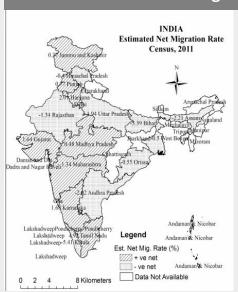
- most migrant workers are daily wage earners or gig-workers
- Absence of work for extended period makes it difficult to afford high cost of living
- Uncertainty about when the situation will improve

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### Reverse migration has altered the work-force supply map and it is there to stay for mid to long term due to ambiguity in job market

#### Estimated Net Migration Rates, based on Census, 2011



Sources: Census, 2011

States which were the major sources of migrant work-force:

- Uttar Pradesh
- Bihar
- Orissa
- West Bengal
- Rajasthan
- Himachal Pradesh
- Andhra Pradesh
- North Eastern States

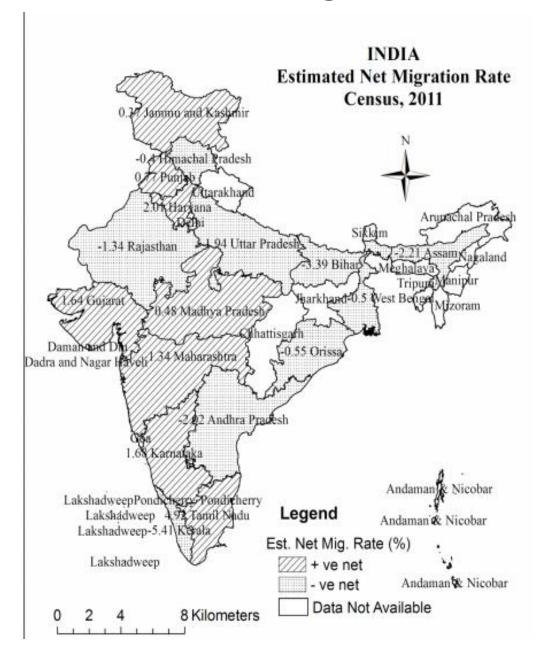
- Kerala
- Chhattisgarh
- Jharkhand

Post 'reverse migration',
the locations which had the
highest 'negative'
net migration rates,
might now become
work-force surplus locations

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### Estimated Net Migration Rates, based on Census, 2011







### The post-Covid India (for 1-2 years at least), will have a clear divide of workforce surplus and workforce deficit locations

#### **Opportunities**

- 'trained' higher vlagus of manpower, at lower cost
- large businesses (having operations there), new-age services (targeting next half billion) will benefit from the 'trained' surplus work-force
- **mid-small businesses** benefit by 'aggregating' the surplus work-force
- workers will benefit by new demand in their native place, with lower cost of living – improved 'real income'

Locations which were the biggest 'sources of migrant workers' in pre-Covid India

Locations which were the mostpreferred 'destination for migrant workers' in pre-Covid India

#### Challenges

Work-force

deficit locations

- companies expecting 'low demand' will right-size their work-force
- companies expecting 'high or regular' demand will face workforce deficit due to 'reverse migration' - focus on retention & re-building worker confidence, tackling mobility restriction and operational re-structuring & tie-ups

#### **Opportunities**

- renewed focus on worker benefits
- collaboration among companies
- improvement in efficiency

#### **Challenges**

matching work with work-force

surplus locations



# In work-force surplus locations, the challenge is due to lack of information, restricted movement and closed labour markets

In spite of the new work opportunities being generated, the real challenge lies in matching the 'new' work-force with work

1 Lack of information

On one hand, Large business units (with local establishments) and New age Service Companies (targeting the next half billion) would generate new work opportunities

On the other hand, in spite of new work opportunities, the bigger challenge lies in connecting the work with the surplus work-force Restricted Movement

Due to restricted movement, the cost of finding work by going from site-to-site will become considerably higher and unaffordable for the workers

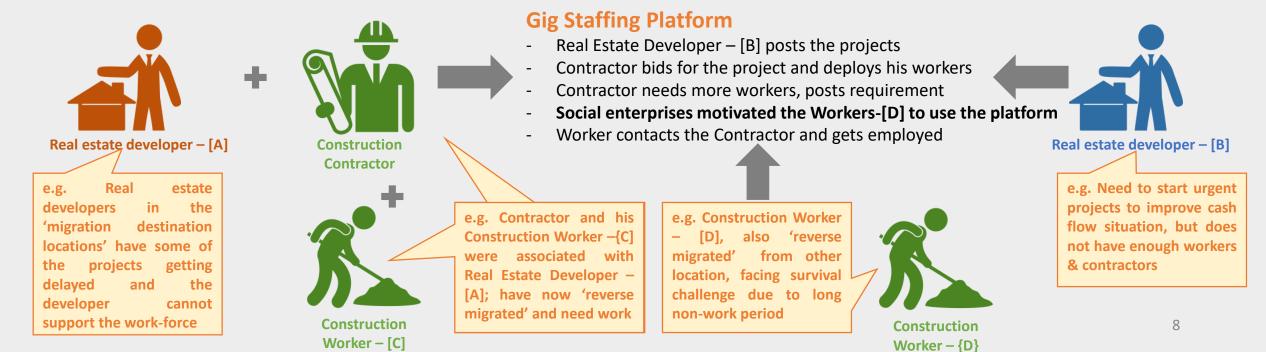
3 Closed Labour Markets

Many of the workers (specially those engaged in construction sector) were dependent on the open Labour Markets, where they would stand and wait for an employer – this will not be easily possible due to social-distancing enforcement measures



# Tech-entrepreneurs, with help from Social Enterprises can play an important role in matching the 'new' work-force with work

e.g. an example of how technology can re-align 'new' construction workers with real estate developers in 'native locations'





# In work-force deficit locations, the organizations still having regular or higher demand will increase focus on the work-force

### Retention and re-building worker confidence

Considering the high cost of 'new hiring', now, it is more important than ever, to take measures on retaining the local work-force or those who have not reverse migrated

Considering the financial hit during lock-down and the threat of Covid infection, focus will be on safer work-place and incentives

### Tackle mobility restrictions

Even after lock-down, the mobility restriction are there to stay in one form or another, making it difficult even for local workers to join back the work

In this scenario, organizations will take measures which can minimize movement or make it less complex

### Operational re-structuring & strategic tie-ups

During lockdown, organizations are running at 30-40% of regular work-force and even the hyperlocal delivery services (e.g. Big Basket, Grofers) are working at 60-70% of regular work-force. Add to it, the social-distancing restrictions, reducing efficiency. Organizations will need to restructure their operations and get into strategic tie-ups



# Retention and re-building worker confidence will require added incentives and 'visible' measures to prevent Covid-19 outbreak



### **Healthcare measures** (for prevention of Covid-19 infection)

- Covid-screening and entry-gates
- Daily tracking of workers' health and adequate disinfection units
- On-premise free healthcare facilities

#### **Improved incentives**

e.g. Grofers began giving on-ground staff their share of essential goods at the end of the day apart from regular pay, as an added incentive to venture out for work



# To tackle mobility restrictions, company arranged stay & food or company arranged transport would be required



### Company arranged stay & food

e.g. a salt manufacturer in Gujarat (and many such SMEs) have arranged for the stay and food of their migrant workers on their factory premises to prevent 'reverse migration'

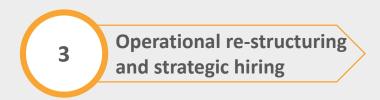
### **Company arranged transport**

e.g. organizations can tie-up with 'employee transport firms' to offer company managed pick-&-drop services — however, need to enforce SOPs for social distancing and vehicle cleaning

Seek clarity from authorities on mobility guidelines



# Companies need to collaborate with other companies having surplus capacity and re-structure operations to use the work-force efficiently



**Collaborate with other companies** (with excess capacity) e.g. Big Basket tied-up with Uber to use their drivers for delivery

**Strategic hiring** (can even tie-up for out-placement)
Identify the sectors which are more likely to lay-off their
employees in large numbers – focus new hiring from them

**Up-skilling/ re-skilling plan** *Need to re-deploy employees to new job-roles* 

Run more shifts (to tackle low productivity with social distancing)



# While the Covid-19 pandemic is definitely an economic crisis, but if tackled well, there are a few opportunities too to tap





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