

SUBTLE THINKING SMALL ACTIONS

Creating Big Impact to Your Career & Life



14 Sep 2019

Eric Sim, CFA, PRM

Founder, Institute of Life

Senior Career Fellow, Nanyang Technological University





1. Selling

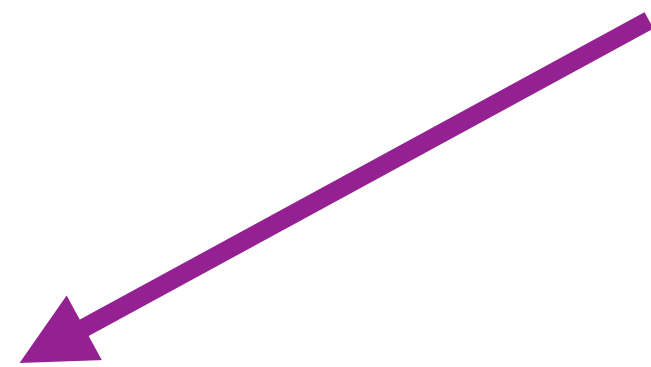
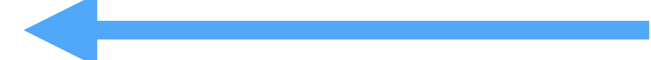
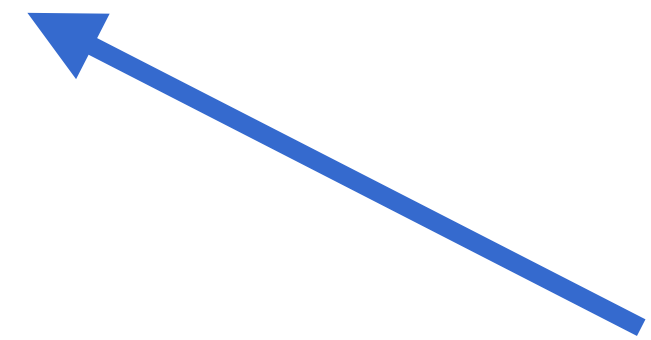


2. Social Media

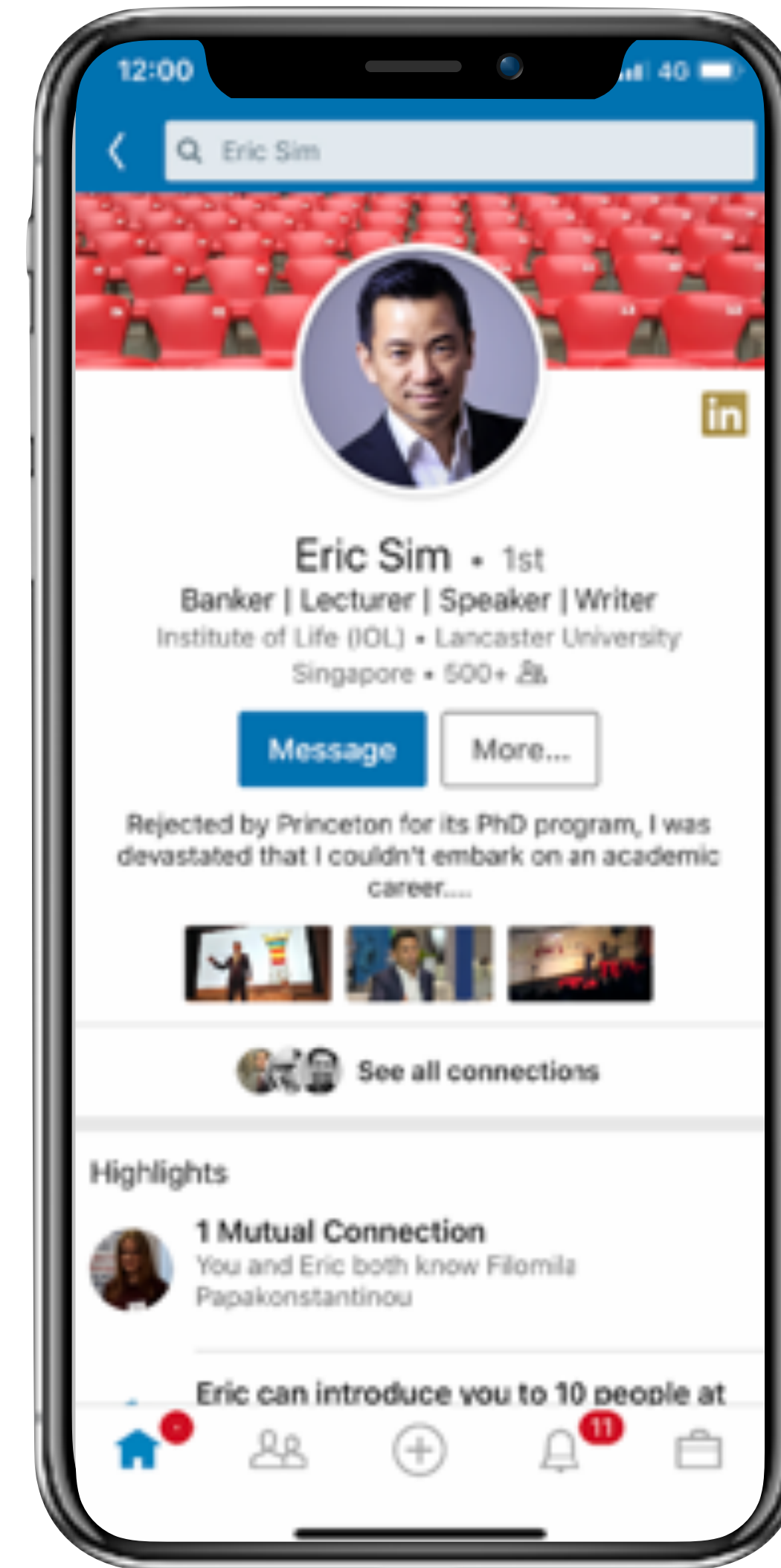
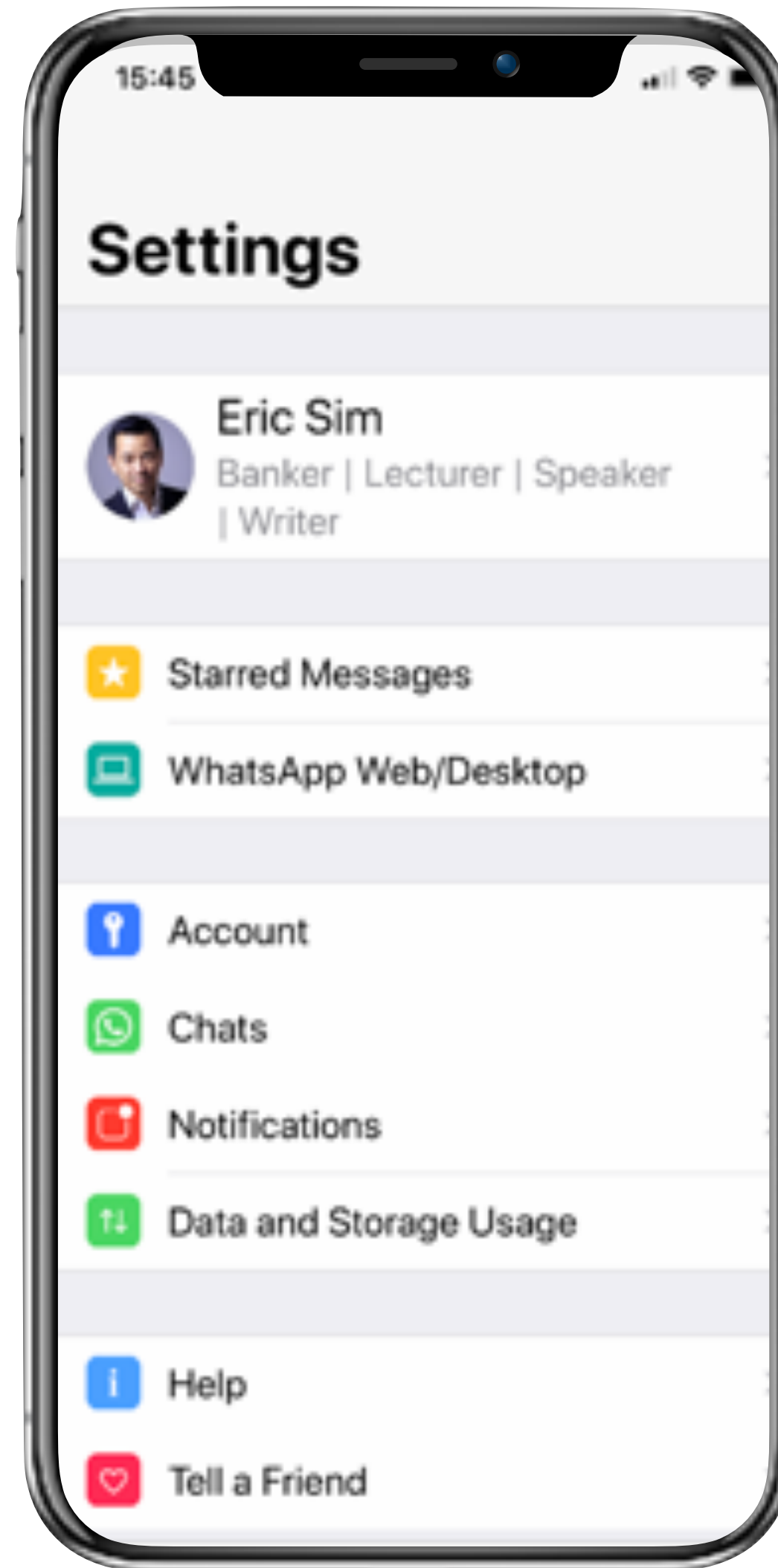
3 Key Qualities

1. Trustworthy
2. Competent
3. Interesting

Google





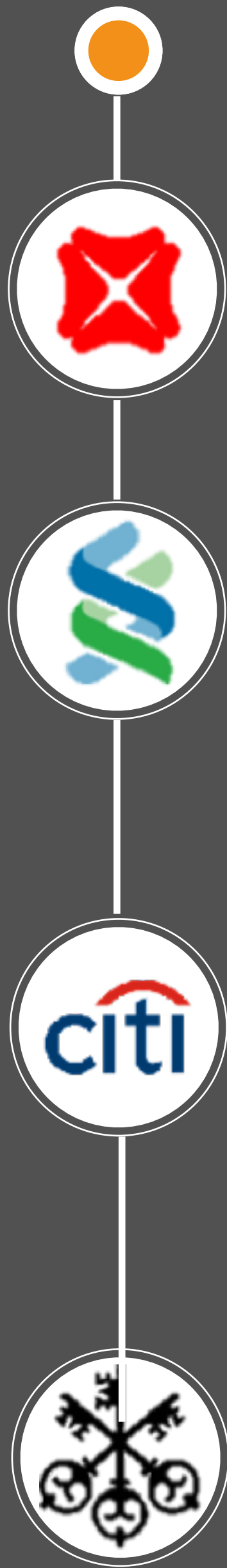


3. Identify “Real” Needs



4. Signature Dish





Programming Skill

Financial Product Knowledge
Trade Publication

Training Skill
Photography Skill

Client Relationship

5. Buy Option

Eric Sim in 1996





HOW I GOT MY DREAM JOB!

Published on March 19, 2015



Samuel Chaoran SONG

Director, Delta One Trader at UBS Investment Bank

1 article

✓ Following

6. Do Small Things Well



Eric Sim, CFA, PRM
Chief Trainer

☎ +65 93630055
✉ eric.sim@iol.life
🌐 www.iol.life







7. Cultural Awareness







हिंदी MEDIUM

The parents who will do anything to
get their children into the right school





8. Creativity



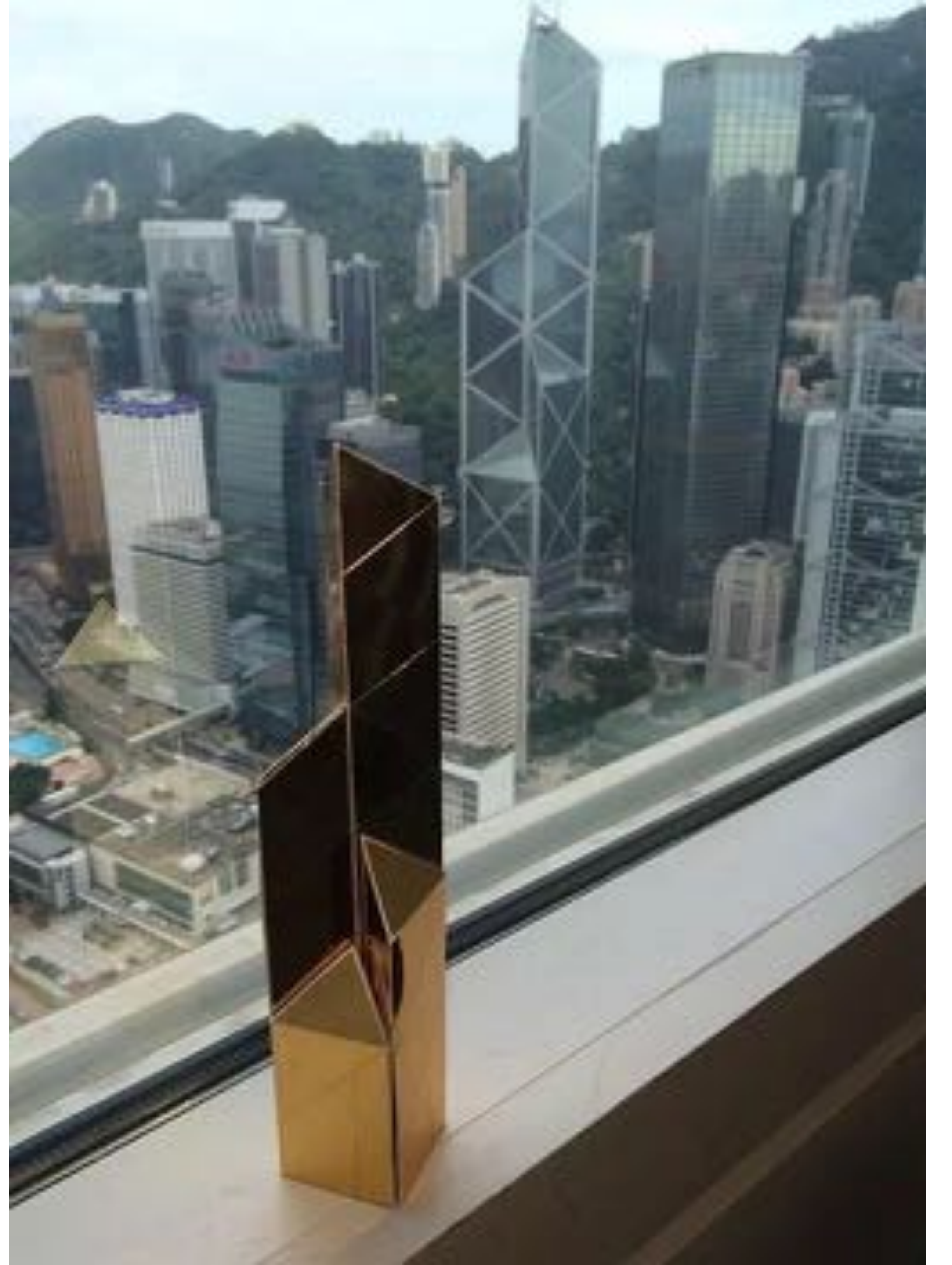
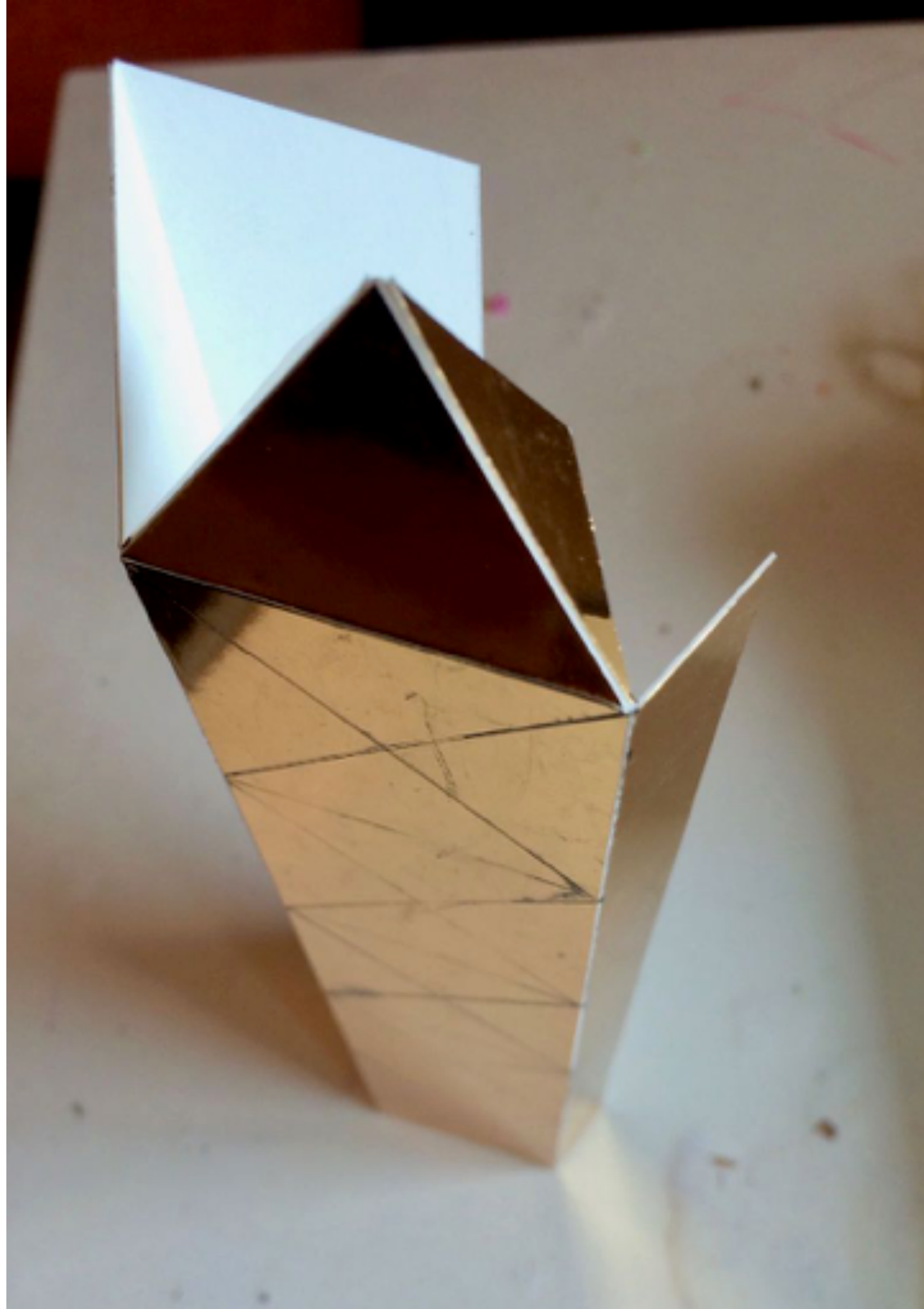












9. Dealing with Career Setbacks





March 1, 2000



THE CENTENNIAL OF THE GRADUATE SCHOOL

Princeton University

Mr. Eric Sim
Blk 195 Kim Keat Ave
#05-378
Singapore 310195
Singapore

Dear Mr. Sim:

Your application for admission to Princeton University has been reviewed in the Graduate School and by the appropriate academic department. Unfortunately, we cannot offer you admission at this time. Your application, however, suggests that you could do well as a graduate student and we would like to reserve a final decision until a later time. We have therefore placed your name on a waiting list.

10. How to Spend It







11. Health & Fitness







12. Extreme Time Management



PHP



VND



AUD



TWD



RMB



MYR



KRW



MNT



SGD



IDR



JPY



THB



GBP



HKD



USD

Write Down Everything



LinkedIn:

www.linkedin.com/company/instituteoflife

www.linkedin.com/in/simeric

Email

eric.sim@iol.life

Website

www.iol.life/events

